

## A STRATEGIC HORIZONTAL INTEGRATION IN A SIZEABLE AND GROWING MARKET\*, POISED TO ENHANCE SHAREHOLDER VALUE

### Why AutoWorld is the right strategic fit

Well-maintained and expanding fleet

Diverse, loyal and growing customer base across industries

Sustained revenue growth and solid operating margins

Strong governance and supportive shareholder

### Unlocking significant and immediate impact and benefits

Immediate market share growth to c.18% from c.12%

Expanded and diversified customer portfolio

Tangible cost synergies to be realized, boosting profitability in the mid to long term

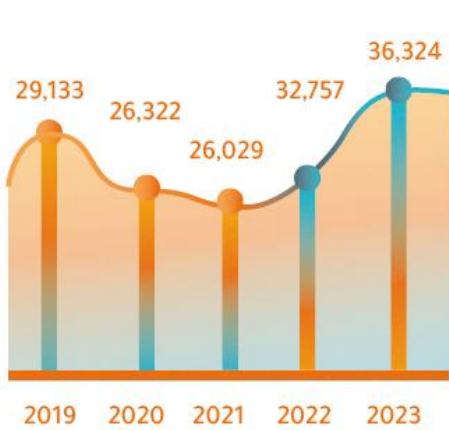
EPS accretive investment, driving long term shareholder value creation

Source: Euromonitor International Report

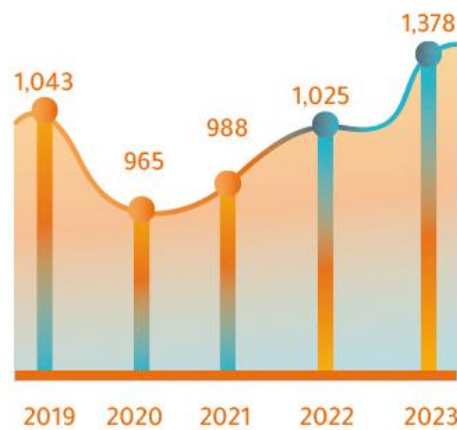
Disclaimer: The Shareholder circular related to United International Transportation Company capital increase will include all relevant information that the shareholders need to know before making an informed decision when voting and it will be published within sufficient time before the Extraordinary General Assembly Meeting. The shareholder should carefully read the shareholders circular to be able to reach a proper voting decision.

# POTENTIAL TO FURTHER ENHANCE BUDGET SAUDI'S RECORD FINANCIAL & OPERATIONAL PERFORMANCE

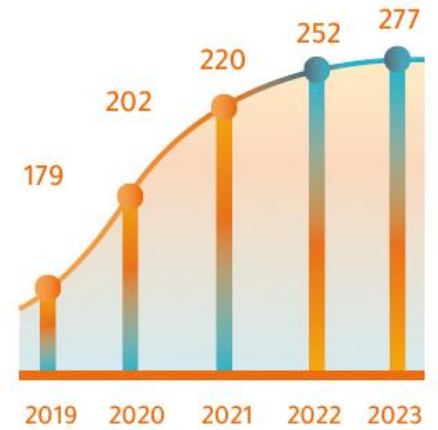
## Car Fleet Size\*



## Revenue (SAR m)



## Net Profit (SAR m)



Source: Company Information & Audited Financial Statements for Budget KSA

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## WELL-POSITIONED TO CAPTURE OPPORTUNITIES SUPPORTED BY A VIBRANT KSA ECONOMY AND EVOVLVING SECTOR DEMAND TRENDS

### **Booming domestic & international tourism**

driving robust  
increase in car  
rental demand

### **Economic growth and diversification**

fueling logistics &  
transportation  
solutions and  
services

### **Corporates & public sector entities shifting**

from asset  
ownership to  
asset usership,  
spurring  
demand for  
vehicle leasing  
solutions

### **Young and growing population & increasing female independence**

influencing  
spending  
patterns

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